

PROGRAMME NAME: B.Com.

B.Com. - PROGRAMME OUTCOMES

PO1: Learners will gain knowledge commercial and managerial aspects of business along with social and ethical issues.

PO2: Learners will be equipped to join the industry or setup own entities, peruse further professional and other courses.

PO3: To develop communication skills and build confidence to face the challenges of the corporate world.

PO4: To develop entrepreneurial skills amongst learners.

B.Com. - PROGRAMME SPECIFIC OUTCOMES

PSO1: To impart knowledge about commercial and managerial aspects of business along with social and ethical issues.

PSO2: To make the learners aware about various aspects of micro and macro-economics.

PSO3: To acquaint the learners about business law, computer systems, its applications and network infrastructure.

PSO4: To provide the basic knowledge about Indian Financial System and recent development in finance.



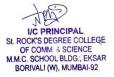




COURSE OUTCOME FOR BACHELOR OF COMMERCE (B. Com) BASED ON BLOOM'S TAXONOMY

FY B.Com. - SEMESTER - I After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Accountancy and Financial Management	UBCOMFSI.1	CO1: Introduction about Indian Accounting viz; AS-1, AS-2 and AS-9 and understand methods of inventory valuation like FIFO and Weighted Average Method.
		CO2: Explain the classification of capital and revenue – expenditure and receipts.
		CO3: Understand provisions related to Final Accounts of Manufacturing Concern
		CO4: Discuss Departmental Accounting.
		CO5: Understand concept of Hire Purchase Accounting and its application in business.
Foundation Course - I	UBCOMFSI.7	CO1: Understand overview of Indian Society.
		CO2: Understand the concepts of disparity with regards to gender.
		CO3: Gain knowledge about the Indian Constitution & Fundamental Duties
		CO4: Discuss the political party system of India.
Business Communication - I	UBCOMFSI.4	CO1: Understand the theory of communication.
		CO2: Know about the various barriers to communication.
		CO3: Learn formats of business correspondence.
		CO4: Develop Language & Writing Skills.
Environmental Studies - I	UBCOMFSI.5	CO1: Understand role of environment and functions of ecosystem.
		CO2: Creates awareness about the relationship between population & environment.
		CO3: Explain the classification of natural resources and their significance.
		CO4: Enhance skill of marking environmental significant features on the world map and also about the various thematic techniques of map reading.







Economics - I	UBCOMFSI.3	CO1: Develop the ability to explain the core economic terms, concepts and theories. CO2: Critically analyze thinking skills within the discipline of economics about economic matters. CO3: Explain the concepts of Micro Economics. CO4: Examine the different pricing methods. CO5: Demonstrate knowledge and proficiency in the overall foundations of an economy.
Mathematics and Statistical Techniques - I	UBCOMFSI.6	CO1: Learn concept of Shares and Mutual fund and its types. CO2: Understand the Measures of Central Tendencies and Measures of Dispersions concepts. CO4: Explain the Probability Theory, Random Variable concepts and practical application.
Commerce - I	UBCOMFSI.2	CO 1: Understand concept of business and trends in business. CO2: Explain the importance of business environment and World Trade organization. CO2: Learn project planning and entrepreneurship. CO3: Gain information about various technical aspects of starting new business e.g., business plan, feasibility study etc.







FY B.Com. - SEMESTER -II After completing the course, the learner will be able to:

COURSE NAME	COURSE	COURSE OUTCOME
	CODE	
Accountancy & Financial Management - II	UBCOMFSII.1	CO1: Understand concept of single entry.
Management - II		CO2: Learn features, advantages, disadvantage of consignment.
		CO3: Get knowledge of how branch accounting done in the books of head office under both debtors and stock and debtors' methods.
		CO4: Solve the problems based on single entry, consignment, branch account and fire insurance claim settlement.
Commerce - II	UBCOMFSII.7	CO1: Create awareness of services and recent trends in service sector, e-commerce.
		CO2: Explain the importance of FDI in retail sector and various career opportunities.
		CO3: Provide information about various trends in service sector like BPO's, KPO's.
		CO4: Learn concepts like B2B, B2C and C2C.
Business Economics - II	UBCOMFSII.4	CO1: Understand different types of Market and profit maximizing situation for a firm for short and long run.
		CO2: Explain the pricing and output decision under imperfect competition.
		CO3: Learn different pricing practices with case studies and numerical examples.
		CO4: Get knowledge of Capital Budgeting and different Investment Criteria with numerical examples.
Business Communication - II	UBCOMFSII.5	CO1: Develop skills of Listening, Speaking, Reading and Writing to cater to the professional needs of the personal and business world.
		CO2: Learners gain competency to face the selection process for Job and higher educational courses.
		CO3: Understand meaning and functions of Public Relations.
		CO4: Enhance skill to compose effective trade letters.
		CO5: Provide information about how to prepare





		professional Reports and Business Proposals and summary of any professional content.
Foundation Course - II	UBCOMFSII.3	CO1: Understand the concept of Globalization, Liberalization and Privatization. CO2: Get knowledge of basic Human Rights.
		CO3: Explain the concept of ecology, importance of environment and reasons for environmental degradation.
		CO4: Understand reasons for stress and conflict and learn various methods to managing the stress.
Environmental Studies - II	UBCOMFSII.6	CO1: Understand the importance of Solid Waste Management.
		CO2: Learners correlate the relationship between Solid Waste - Human Health – Environments.
		CO3: Learn environmental and social problems associated with agriculture and industries.
		CO4: Explain the significance of tourism as an important economic activity for the economic growth and development of India and understand the various methods of environmental management with the help of modern technology.
		CO5: Enhance skill of marking environmental significant features on the maps of Mumbai and Konkan.
Mathematical & Statistical Techniques - II	UBCOMFSII.2	CO1: Understand concept of basic Mathematical functions and Economical functions.
		CO2: Explain the concept of Interest, Annuity and Equated monthly investment.
		CO3: Learners understand the Bivariate Linear Correlation and Regression concepts and examples.
		CO4: Students learn the concept of Time Series and Index Number.
		CO5: Learners understand Binomial, Poisson and Normal Distributions with properties and application.







SY B.Com. - SEMESTER -III After completing the course, the learner will be able to:

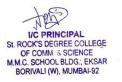
COURSE NAME	COURSE CODE	COURSE OUTCOME
Advertising - I	UBCOMFSIII	CO1: Students understand the importance of advertising agencies and various career opportunities.
		CO2: Understanding about practical aspects of advertising, types of advertising and role of advertising in brand building.
		CO3: Gain knowledge about the brand building and recent trends in the advertising.
Financial Accounting - III	UBCOMFSIII.1	CO1: Understand basic Concepts of preparation of Partnership Final Account to show profitability and distribution of profits with admission, retirement and death of partner during the financial year.
		CO2: Get information about distribution of cash when a partnership firm is dissolved, with practical problems.
		CO3: Learner able to prepare financial statements of a partnership firm; give accounting effects of acquisitions in the form of conversion or amalgamation.
		CO4: Understand accounting procedures on conversion of partnership firm into Joint Stock Company and learn format of Balance sheet as per Companies Act with practical problems.
Introduction to Management Accounting	UBCOMFSIII.2.1	CO1: Understand features, Scope, Importance, Functions and role of Management Accounting.
		CO2: Discuss essence of Vertical Forms of Balance Sheet and Profit and Loss Account, Trend Analysis, Comparative Statement, Common Size Statement.
		CO3: Understand ratio analysis and compute different profit and loss A/c ratios, balance sheet ratio and combined ratios.
		CO4: Learn how to Prepare of Cash Flow Statement.
		CO5: concept, nature of Working Capital and Planning of Working Capital.







Economics - III	UBCOMFSIII.4	CO1: Understand the various macroeconomic concepts.
		CO2: Discuss the relevance of Keynesian theory is developed and underdeveloped economies.
		CO3: Examine Saving, investment and Multiplier.
		CO4: Learn ISLM models, Phillips curve and supply side economics and it relevance in economies
		CO5: Critically analyze differing economic conditions within a business cycle.
Business Law - I	UBCOMFSIII	CO1: Explain the brief idea about the frame work of Indian business law.
		CO2: Examine the fundamental legal principles behind contractual agreements.
		CO3: Familiarizes the students with case law studies related to business law.
Commerce - III	UBCOMFSIII.3	CO1: Understand the meaning of the concept of management, its functions, and skills required at various levels.
		CO2: Aware of entire world of retailing.
		CO3: Able to apply the knowledge gained, in his career or to become an entrepreneur himself.
Foundation Course - III	UBCOMFSIII	CO1: Discuss issues related to human rights violations, ecology and urban-rural disparities in access to health and education.
		CO2: Understand forms of Violation of Rights -Caste, Class, disability, and current scenario.
		CO3: Creates the importance of developing scientific temper towards technology and its use in everyday life.
		CO4: Learn environmental concern about causes of disaster and management of disaster.







${\bf SY~B.Com.~-~SEMESTER~-IV}\\ {\bf After~completing~the~course,~the~learner~will~be~able~to:}$

COURSE NAME	COURSE CODE	COURSE OUTCOME
Accountancy & Financial Management - IV	UBCOMFSIV.1	CO1: Acquire conceptual knowledge of various accounting concepts, conventions and policies.
		CO2: Provide knowledge about accounting methods, practices and techniques particularly pertaining to joint stock companies.
Commerce – IV	UBCOMFSIV.3	CO1: Define services and discuss recent trends in service sector, e-commerce.
		CO2: Describe entire world of retailing.
		CO3: Leaners able to apply the knowledge gained, in his career or to become an entrepreneur himself.
Business Economics – IV	UBCOMFSIV.4	CO1: Learn primary functions of government like revenue, expenditure, debt and helps to analyze budget.
		CO2: Understand the underlying concepts and practical tradeoffs entailed in public finance policy alternatives.
Financial Accounting &	UBCOMFSIV.2.1	CO1: Understand various concepts of auditing.
Auditing		CO2: Explain distinguish between statutory audit and non-statutory audit.
		CO3: Study and practice various techniques of auditing while managing their finances.
		CO4: Discuss audit techniques: vouching and verification.
Advertising - II	UBCOMFSIV.5.01	CO1: Creates understanding of the construction of effective advertisement.
		CO2: Explain the role of advertising for the success of brands and its importance within the marketing function of the company.
Foundation Course - IV	UBCOMFSIV.6.1	CO1: Develops a basic understanding about rights of citizen, ecology, role of modern technology.
		CO2: Provides an overview of significant skills required to address competition in career choices.







Business Law - II	UBCOMFSIV.7	CO1: Gain knowledge related to Indian Companies' Act 2013, IPR, Partnership Act 2008, and Consumer Protection Act.
		CO2: Provides a brief idea about the frame work of Indian business laws.







TY B.Com. - SEMESTER -V After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting -	23101	CO1: Equipped to record the special transactions related to investments in shares and fixed return
		securities; financial restructuring; buy back of shares in particular.
		CO2: Understand the concept of preparation of financial statements.
		CO3: Develop capability of preparing financial statements of a small or medium size company.
		CO4: Create awareness about need of ethics in accounting process and implication of the breach of ethics. Regulatory bodies' initiatives to ensure high level of ethics in accounting as well as corporate activities.
Cost Accounting	23107	CO1: Study the objectives for learning the subject of Cost Accounting.
		CO2: Discuss the various elements of cost.
		CO3: Compare the financial and the costing records and reconcile the difference.
		CO4: Explain the various overheads.
		CO5: Discuss and solve the problems based on the preparation of the cost statement and the various elements. (Material, Labour and Overheads).
		CO6: Apply the knowledge gained for decision making in the field of Cost Accounting
Business Management		CO1: Understand the basic concepts of Management.
Paper - III		CO2: Learn Management concept with reference to Art, Science and Profession.
		CO3: Learn Management Skills and different levels of Management.
Business Management Paper - IV		CO1: Learn about Planning, Decision Making and Problem solving.
rapei-iv		CO2: Learn about Managerial function and Departmentation.
		CO3: Understand Staffing Structure and importance





Direct Tax 23115 CO1: Understand the basic concepts of Income Tax in India. CO2: Learn and determine Residential Status of Individuals & other assessee. CO3: Understand decide the scope of taxation of income in India. CO4: Compute the taxable income under various heads of income such as Income from Salary, Income from House Property, Income from Business or Profession, Capital Gains & Income from Other Sources. CO5: Know what are important exempt incomes. CO6: Discuss what are the important deductions from income under Chapter VI-A and apply the deductions in practice. CO7: Compute the taxable income for an individual assessee. Economics CO1: Describes the trends of the Indian economy as a developing economy. CO2: Discuss the socio-economic status, agricultural, industrial, and Banking sector of the Indian economy. CO3: Explains the challenges as economic problems in the India. CO4: Examines the schemes and programs of the Indian government -Make in India, Skill India, etc CO5: Understand Agricultural policy, finance Agricultural marketing etc of the Indian economy MHRM 23114 CO1: Understand the marketing concepts and decisions involved in marketing. CO2: Learn the various dimensions of marketing and careers involved in marketing. CO3: Motivated to take up postgraduate studies in marketing. CO4: Learners able to make career in Marketing and apply marketing knowledge.			of Human resource in organisations.
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Export Marketing - I	23116	CO1: Know the basics of export marketing and global framework of export marketing.
		CO2: Understand India's foreign trade policy and the incentives and assistance available to Indian Exporters.
		CO3: Keen for taking up further learning of international trade







TY B.Com. - SEMESTER -VI After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting	83001	O1: Learn record the special transactions related to foreign currency transactions (Integral Operations); amalgamation of companies; underwriting obligations; liquidation of a company and Limited Liability Partnership.
		CO2: Apply conceptual learning about liquidation while working for Resolution Professionals as per the provisions of Insolvency and Bankruptcy Code.
Cost Accounting	83007	CO1: Learn the emerging concepts in Cost Accounting.
		CO2: Develop an understanding on the various aspects of Contract and Process Costing and Standard Costing.
		CO3: Construct the break-even analysis chart for the decision making in Marginal Costing.
		CO4: Solve the problems based on the above topics.
		CO5: Gain knowledge for decision making in the field of Cost Accounting.
Business Management		CO1: Learn about Directing and leading in Organization.
Paper - V		CO2: Learn about Co-ordination and Motivation in the Organization.
		CO3: Learn about leadership styles and role of a leader.
Business Management		CO1: Learn the Controlling and information Management techniques in the organisation.
Paper - VI		CO2: Develop an understanding on the various aspects of Controlling techniques as well as modern MIS concept.
		CO3: learn about contemporary issues in Management, challenges and change management in organisation
Indirect Tax - GST	83015	CO1: Learn, remember and apply basic concepts of indirect tax levy.
		CO2: Understand the what is supply of goods & services?
		CO3: Know the what are exempted supplies?
		CO4: Understand and remember the what is CGST, STST, UTGST & IGST?





Commerce – VI (HRM)	83014	CO1: Know the basic concepts of HRM and Human Resource Development. CO2: Understand the human relations and aspects related to the working of the employees. CO3: Exposed to the latest trends in HRM. CO4: Analyses different leadership skills, and incorporate it in future career
Economics - VI	83013	CO1: Discuss the international economics of open economies and international trade flows among various countries. CO2: Understand the various Economic Systems prevailing in around the world. CO3: Learn the impact of globalization on India and other underdeveloped countries and evaluate theories related to international trade for profit maximization. CO4: Explain the concept of balance of payments and measures to correct deficit in balance of payments. CO5: Interpret India's foreign trade, policy, and its participation in international trade organizations like World Trade Organization.
Export Marketing - II	83016	CO1: Acquainted with the practical aspects of export marketing like product planning, pricing, distribution and promotion, finance procedures and documentation. CO2: Motivated for advance courses in export marketing. CO3: Interested in export marketing and may start up an export business or take it as a career.







PROGRAMME NAME: BMS

BMS - PROGRAMME OUTCOMES

- PO- 1: After completing three years Degree Course Bachelor of Management Studies (BMS) program, Learners will develop a foundation and understanding of managerial principles and practices.
- PO- 2: Students will gain practical knowledge, training in professional skills and ethics to build competencies in the area of management studies.
- PO- 3: Students will develop their personalities along with commercial, communication, research, analytical, financial, marketing and managerial skills required for workplaces and higher studies.
- PO- 4: Students will be able to relate to global challenges and be exposed to newer avenues in a variety of sectors.
- PO- 5: Students will be trained in leadership skills and demonstrate social responsibilities with sensitivity towards environment and sustainability.

BMS – PROGRAMME SPECIFIC OUTCOMES

PSO1: Gain knowledge about management practices which facilitate them to become effective professionals.

PSO2: Be capable to pursue higher studies in diverse fields of Management such as Business Administration, Human Resource Management, Marketing and Finance.

PSO3: Be adequately trained to be entrepreneurs and communicate effectively.

PSO4: Develop a positive attitude towards lifelong learning and research.

PSO5: Gain the required skills to develop business models and be responsible global citizens with cross culturally competent behaviour and ethical values.







FY BMS - SEMESTER -I After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Introduction to Financial Accounting	UBMSFSI.1	CO1: Understand the Accounting principles, Indian accounting standards, Concepts and Conventions.
		CO2: Examine the preparation of Financial Statements.
		CO3: Develop ability to prepare Bank Reconciliation Statements.
		CO4: Understand the charges of depreciation on various assets.
Business Law	UBMSFSI.2	CO1: Understand the legal framework with regards to the Law of Contract 1872 & Sale of Goods Act 1930.
		CO2: Examine the fundamental legal principles behind contractual agreements.
		CO3: Explain the Negotiable Instrument Act 1981 & Consumer Protection Act 1986
		CO4: Apply basic legal knowledge to business transactions
Business Statistics - I	UBMSFSI.3	CO1: Understand the basic concepts, functions and methods of statistical tools.
		CO2: Learn Time series and Index Number.
		CO3: Analyze and contrast techniques and bases of Quantitative Methods within the context they are to be applied.
		CO4: Discuss some issues surrounding sampling and significance.
Business Communication-I	UBMSFSI.4	CO1: Understand the theory of communication.
		CO2: Know about the various barriers to communication.
		CO3: Learn formats of business correspondence.
		CO4: Develop Language & Writing Skills.







Foundation Course – I	UBMSFSI.5	CO1: Understand an overview of Indian Society.
		CO2: Understand the concepts of disparity with regards to gender.
		CO3: Gain knowledge about the Indian Constitution & Fundamental Duties
		CO4: Discuss the political party system of India.
Foundation of Human Skills	UBMSFSI.6	CO1: Understand the Human nature and their behaviour in organization.
		CO2: Discuss Organizational culture and Motivation at work place.
		CO3: Contribute as a team member and exercise leadership skills.
		CO4: Identify ways of coping with stress effectively.
Business Economics – I	UBMSFSI.7	CO1: Develop the ability to explain the core economic terms, concepts and theories.
		CO2: Critically analyze thinking skills within the discipline of economics about economic matters.
		CO3: Explain the concepts of Micro Economics.
		CO4: Examine the different pricing methods.
		CO5: Demonstrate knowledge and proficiency in the overall foundations of an economy.

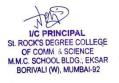






FY BMS - SEMESTER -II After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Principles of Marketing	UBMSFSII.1	CO1: Understand the basic concepts of marketing.
		CO2: Study how companies use marketing mix to market to their target customers.
		CO3: Discuss the techniques about how to identify, understand and satisfy the needs of customers and markets.
		CO4: Develop basic marketing skills among students in order to cater to the marketing industries.
Industrial Law	UBMSFSII.2	CO1: Learn the Judicial setup of Labour Laws.
		CO2: Discuss the salient features of welfare and wage Legislations.
		CO3: Gain information about the laws relating to Industrial Relations, Social Security and Working conditions
		.CO4: Study laws related to compensation management.
Business Mathematics	UBMSFSII.3	CO1: Study the basic mathematics concepts.
		CO2: Discuss and calculate ratio, proportion & percentage.
		CO3: Provide primary knowledge regarding mathematical techniques to be used in managerial decision making
		CO4: Solve simple problems on shares and mutual fund.
Business Communication -II	UBMSFSII.4	CO1: Study how to make effective presentation during business meetings, conference, etc.
		CO2: Drafts trade letters like inquiry letter, complaint letter, RTI letter, grievance letter, sales letters, etc.
		CO3: Focus on group discussion.
		CO4: Prepare reports & develop writing skills.
Foundation Course – II	UBMSFSII.5	CO1: Gain knowledge about Liberalization, Privatization and Globalization.
		CO2: Provide information about the Indian society, human rights & the environment.
		CO3: Discuss how to Manage Stress and Conflict in Contemporary society.







		CO4: Discuss the political party system of India.
Business Environment	UBMSFSII.6	CO1: Understand the concept of business environment.
		CO2: Analyze the environment of a business from the legal & regulatory, macroeconomic, cultural, political, technological and natural perspectives.
		CO3: Explain the CSR, Carbon Credit and Social Audit,
		CO4: Provide information about Foreign Trade, International Organisations, Global Strategies – MNCs & TNCs.
Principles of Management	UBMSFSII.7	CO1: Study basic concepts of management.
		CO2: Understand basic Managerial Functions of Planning, Organizing, Staffing, Directing and Controlling
		resources to accomplish organizational goals.
		CO3: Discuss various tools and techniques to remain in competitive.
		CO4: Explain the importance of managerial role in the organization.







SY BMS - SEMESTER -III After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
IT in Business Management – I	UBMSFSIII.1	CO1: Learn the basic concepts of IT, its support and role in Business Management.
		CO2: Develop practical hands-on training in office automation through practical sessions.
		CO3: Study the basic concepts of Email, Internet and websites, domains and security therein.
		CO4: Identify different types of threats to computer systems and control measures.
Foundation Course-III (Environment Management)	UBMSFSIII.2	CO1: Understand the basic concepts of environmental management.
		CO2: Know various strategies to control, reduce and monitor all environmental that might arise as a result.
		CO3: Explain the concept of sustainability and role of business for achieving the same.
		CO4: Spread awareness of different technological improvements leading to improvement in environmental conditions.
		CO5: Demonstrate professional business communication skills through writing, presentations and class Discussions.
Business Planning & Entrepreneurship	UBMSFSIII.3	CO1: Introduce students to entrepreneurship activities and recent trends in entrepreneurship.
Management		CO2: Develop responsibility of full line of management function of a company with special reference to SME sector.
		CO3: Identify areas of Discipline of Management & Entrepreneurship.
		CO4: Demonstrate the systematic process and to select and screen a business idea.
		CO3: Explain the responsibility of full line of management function of a company with special reference to SME sector.
		CO4: Gain knowledge about different sources of finance, marketing methods and new trends in entrepreneurship.







Accounting for Managerial Decision	UBMSFSIII.4	CO1: Acquired knowledge of basic Accounting Fundamentals.
		CO2: Develop financial analysis skills among learners.
		CO3: Focus on how to prepare cash flow statement.
		CO4: Understand the importance of working capital management.
Strategic Management	UBMSFSIII.5	CO1: Study the strategic management process.
		CO2: Develop and apply conceptual skills in strategy formulation areas.
		CO3: Explain the nature and importance of strategic evaluation and control.
		CO4: Critically examine the management of the entire enterprise from the top management view-point.
Basics of Financial Service	UBMSFSIII.6	CO1: Study various concepts of financial services.
(Finance Elective)		CO2: Discuss various types of insurance contracts and their uses in financial services.
		CO3: Develop a conceptual frame work of finance function.
		CO4: Illustrate the factors that affect interest rates and evaluate relationships between the prices of securities and interest rates.
Corporate Finance	UBMSFSIII.7	CO1: Explain the sources of finance incorporate.
(Finance Elective)		CO2: Apply various tools, techniques and processes of financial management in the area of financial decision making.
		CO3: Understand nature, importance and structure of corporate finance.
		CO4: Identify and analyses different sources of funds
Consumer Behaviour (Marketing Elective)	UBMSFSIII.8	CO1: Understand the consumer decision making process and its application to the marketing function of a firm.
(Marketing Licetive)		CO2: Develop the skill of understanding & analyzing consumer information and using it to create marketing-oriented strategies.
		CO3: Gain basic information about issues and dimensions of consumer behaviour.







Advertising	UBMSFSIII.9	CO1: Understand the importance of advertising.
(Marketing Elective)		CO2: Learn how to construct an effective advertisement campaign. CO3: Explain the role of advertising in contemporary scenario.
		CO4: The subject helped learners explore the future career in advertising.
(HR Elective) Recruitment & Selection	UBMSFSIII2	CO1: Acquire knowledge of the leadership strategies for motivating people and changing organizations. CO2: Analyze how leaders, facilitate group development and problem solving.
		CO3: Develop the students about practical approaches to Motivation and Leadership & its application in the Organization.
		CO4: Understand work through problems and issues as well as transcend the differences.
(HR Elective) Motivation & Leadership	UBMSFSIII.1	CO1: Learn the concepts and principles, procedure of Recruitment and Selection in an organization. CO2: Demonstrate an in-depth insight into various aspects of Human Resource management in an organization. CO3: Discuss the various process and procedure about Recruitment and Selection.
		CO4: Understand and make learner acquainted with practical aspects of the subject. CO5: Explain the job analysis, job design and induction as well.







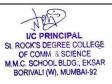
SY BMS - SEMESTER -IV After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
IT in Business Management -II	UBMSFSIV. 2	CO1: understand the managerial decision making and to develop perceptive of major functional area of MIS.
		CO2: Provide practical knowledge of ERP, SCM, CRM, key issues in implementation.
		CO3: Distinguish between database management and data warehouse approaches etc.
		CO4: Discuss the role of information technology and information systems in business.
Foundation Course-IV - Ethics and Governance	UBMSFSIV. 3.01	CO1: Understand importance of ethics and ethical practices in business which are indispensable for the progress of a country.
		CO2: Understand and apply theoretical and practical approaches to business ethics, CSR and CG relevant to contemporary environment.
		CO3: Demonstrate a critical appreciation of importance of corporate responsibility and how it relates to corporate strategy.
		CO4: Know emerging trends and growing importance of good Governance and CSR by organizations.
Business Economics - II	UBMSFSIV. 5	CO1: familiarize the learners to understand macroeconomic data and theory.
		CO2: Discuss the monetary policy and differentiate it from fiscal policy; identify the tools of monetary policy and fiscal policy.
		CO3: Examine the role of public policy in shaping those global level.
		CO4: Explain the concept open economy, theory and issues of international trade.
Business Research Methods	UBMSFSIV.	CO1: Understand features and importance of research in business, objectives and types of research.
		CO2: Discuss data collection method and factors affecting the choice of method of data collection.
		CO3: Inculcate analytical abilities and research skills





		amongst learners.
		CO4: Explain how to write research paper.
Production & Total Quality Management	UBMSFSIV.	CO1: Explain the concept of basic management decisions with respect to production and quality management.
		CO2: Discuss evolution of TQM.
		CO3: Implement the basic principles of TQM in manufacturing and service-based organization.
		CO4: Apply various quality improvement techniques
Auditing (Finance Elective)	UBMSFSIV.	CO1: Understand various concepts of auditing.
	1.02	CO2: Distinguish between statutory audit and non-statutory audit.
		CO3: Study and practice various techniques of auditing while managing their finances.
		CO4: Discuss audit techniques: vouching and verification.
Strategic Cost Management	UBMSFSIV.	CO1: Develop skills of analysis, evaluation and synthesis in cost and management accounting.
(Finance Elective)		CO2: Focus on new strategies for cost management.
		CO3: Explain the various decision-making and controlling operations techniques by managing cost.
		CO4: Describe new ways and methods for cost control and cost management.
Rural Marketing	UBMSFSIV. 1.06	CO1: Discuss the agriculture & rural marketing environment
(Marketing Elective)		CO2: Understand consumer & marketing characteristics.
		CO3: An overview on emerging challenges in upcoming global economic scenario.
Integrated Marketing	UBMSFSIV.	CO1: Explain the principles and practices of marketing communications.
(Marketing Elective)	1.00	CO2: Learns various tools used by marketers to inform consumers.
		CO3: Learners gain knowledge about the managerial framework for integrated marketing communications planning.







Change Management	CO1: Understanding the organizational change facilitators using the knowledge and techniques of
(HR Elective)	behavioural science.
	CO2: Examine the changing norms, laws and implement them as per the need of an ever-changing policies and strategies of Corporates.
	CO3: Learners gain knowledge about effective implementation of change, change agents and effective change programs.
	CO4: Discuss different techniques about how to overcome resistance to change.
Training & Development in HRM (HR Elective)	CO1: Understand concepts of Training and Development provided by an organization for its employees.
	CO2: Apply advanced training strategies in an organization.
	CO3: Describe the importance of performance management and knowledge management.
	CO4: Analyze training needs of an organization.







TYBMS - SEMESTER -V After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Logistics & Supply Chain Management	46001	CO1: Understand the concepts of logistics and supply chain management.
		CO2: Discuss the concepts like inbound and outbound Logistics, offshore and inshore logistics.
		CO3: Describe the nature and functions of supply chain management.
		CO4: Explain the global trends in logistics and supply chain management.
Corporate Communication & Public Relation	46002	CO1: Understand the concepts of Corporate Communication and Public Relations.
		CO2: Demonstrate effective communication skills in the corporate world.
		CO3: Discuss the various elements of corporate communication and consider their roles in managing organisations.
		CO4: Understand the various mass media laws and use of technology in CCPR.
Investment Analysis & Portfolio Management	46003	CO1: Identify the essence of different investment avenues and processes within the framework of different modern
(Finance Elective)		portfolio theories.
		CO2: Calculate the risk and return of different assets and their combinations and compose different portfolios in
		each situation of risk return framework for different investors.
		CO3: Explain the technical analysis and fundamental analysis with examples.
		CO4: Understand the various models and techniques of security and portfolio analysis.







Wealth Management	46009	CO1: Understand the concept of wealth management.
(Finance Elective)		CO2: Learn the importance of insurance in wealth management.
		CO3: Calculate the various types of ratios.
		CO4: Elaborate tax planning and estate planning and understand various components of retirement planning.
Financial Accounting	46012	CO1: Learn how to prepare finals accounts of companies.
(Finance Elective)		CO2: Explain the provisions relating to underwriting of shares and debentures.
		CO3: Understand the accounting of foreign currency and investment.
		CO4: Explain the need of ethical behaviour in accountancy.
Direct Tax (Finance Elective)	46018	CO1: Understand the provisions of determining residential status of individual.
		CO2: Study the various heads of income.
		CO3: Learn the exemptions and deductions from total income.
		CO4: Demonstrate how taxable income and tax payable are calculated.
Service Marketing (Marketing Elective)	46004	CO1: Learn the distinctive features of services and key elements in services.
		CO2: Gain knowledge about how to improve service quality and productivity.
		CO3: Explain the marketing of services in Indian context.
E-Commerce & Digital Marketing (Marketing Elective)	46007	CO1: Understand the concept, significance of E-Commerce and its applications in business and various sectors.
		CO2: Focus on significance of digital marketing activities on various social media platforms.
		CO3: Overview on latest trends and practices in E-Commerce and digital marketing.
Sales & Distribution Management (Marketing	46010	CO1: Understand the sales and distribution processes in organizations.
Elective)		CO2: Focus on concepts, approaches and practical aspects of the key decision-making variables in sales management







		and distribution channel management.
Customer Relationship Management (Marketing Electives)	46013	CO1: Understand the concept of Customer Relationship Management. CO2: Implementation of Customer Relationship Management. CO3: Provide information about CRM marketing initiatives, customer service and CRM Strategies.
		CO: Learn the new trends in CRM, challenges and opportunities for organizations.
Finance for HR Professionals & Compensation Management (HR Elective)	46005	CO1: Understanding the HR professionals within financial concepts to enable them to make prudent HR decisions.
Management (TIX Elective)		CO2: Discuss the incentive plans, wage differential s and theories of wages.
		CO3: Provide information about various compensation plans.
		CO4: Study issues related to compensation management and understand the legal framework of compensation management.
Strategic Human Resources	46008	CO1: Understand the HRM from strategic perspective.
Management & HR Policies (HR Elective)		CO2: Identify the linkage between HRM functions and operations and organizational strategies.
		CO3: Understand the relationship between strategic human resource management and organizational performance.
		CO4: Discuss the policies available for Human Resources and its application in an organization.
Performance Management & Career Planning	46011	CO1: Understand concept of performance management in organizations.
(HR Elective)		CO2: Evaluate performance appraisal systems.
		CO3: Identify career paths and opportunities available to support individual development.
		CO4: Explain the significance of career planning and practices.







Industrial Relations	46014	CO1: Learn meaning and significance of Industrial
(HR Elective)		Relations.
		CO2: Explain the significance of Trade Unions and Collective Bargaining.
		CO3: Evaluate various procedure concerning worker participation and participatory institutions and instruments of trade union representation.
		CO4: Discuss the various processes and procedures of handling Employee Relations in Corporate environment.







TY BMS - SEMESTER - VI

After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Operation Research	86001	CO1: Understand operations research methodologies used in an organization.
		CO2: Explain the concepts to solve various problems practically
		CO3: Students become proficient in case study analysis and interpretations.
		CO4: Identify how to Interpret and apply the results of an operations research model to an organization.
Project Work	UBMSFSVI.5	CO1: Understand the topic selected fully and to use it for practical purpose.
		CO2: Learners understand the practicalities in study area selected by the students.
		CO3: Analyze and interpretation of data received and collected through primary and secondary methods ofdata collection.
International Finance (Finance Elective)		CO1: Understand the fundamental aspects of international finance.
(Finance Elective)		CO2: Demonstrate basic knowledge of how international finance is calculated.
		CO3: Students have an overview of international finance as a separate area in international business.
		CO4: Discuss different currencies with Indian rupee calculations of various countries of the world.
Innovative Financial Services	rices 86005	CO1: Understand meaning and concept of financial services.
(Finance Elective)		CO2: Students have an overview of emerging financial services in the light of globalization.
		CO3: Create awareness of the role, functions and functioning of financial services.







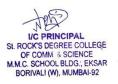
Project Management	86008	CO1: Understand basic concepts and functioning of project management.
(Finance Elective)		CO2: Explain the fundamental aspects of various issues associated with project management.
		CO3: Familiarize the relation between project management and organizational structure.
		CO4: Discuss criteria for project selection on the basis of feasibility report.
Indirect Tax	86017	CO1: Understand meaning and concept of GST.
(Finance Elective)		CO2: Discuss registration process and computation of GST.
		CO3: Understand the difference between forward charge and reverse charge mechanism.
		CO4: Acquaint the students with filing of returns in GST
Brand Management	86003	CO1: Understand significance of Brand
(Marketing Elective)		Management.
		CO2: Know how to build, sustain and grow brands.
		CO3: Gain information about various sources of brand equity.
Retail Management (Marketing Elective)	86003	CO1: Understand basic concepts and operations of Retail Management.
(warketing Licetive)		CO2: Explain the types of retailers.
		CO3: Learners are made aware about emerging trends in retail management.
		CO4: Provide information about legal and ethical aspects in retail management.
International Marketing (Marketing Elective)	86009	CO1: Understand meaning, advantages and challenges of International Marketing.
(Marketing Licetive)		CO2: An overview on the dynamics of International Marketing Environment.
		CO3: Explain the relevance of International Marketing mix decisions and recent development in global market.







Media Planning & Management	86012	CO1: Explain the concept of Media planning, strategy and management with reference to current
(Marketing Elective)		business scenario.
		CO2: Understand basic characteristics of all media.
		CO3: Provide information about media planning, budgeting, scheduling and evaluating the different media buys.
HRM & Global Perspective (HR Elective)		CO1: Explain the concepts, theoretical framework and issues of HRM in Global Perspective.
(THE Elective)		CO2: Discuss various functions of IHRM.
		CO3: Introduce the aspects of expatriation and repatriation.
		CO4: Identify issues that impact HR practices at a global level.
Organizational Development (HR Elective)		CO1: Understand the concept of Organizational Development and its Relevance in an organization.
		CO2: Discuss phases of OD program.
		CO3: Demonstrate conceptualized knowledge of the characteristics and processes of organizational development.
		CO4: Explain the difference between OD efficiency and OD effectiveness.
HRM in Service Sector Management (HR Elective)		CO1: Understand the concepts and growing importance of HRM in service sector.
		CO2: Evaluate how to manage human resource in service sector.
		CO3: Deal with issues and challenges of HR in service sector.
		CO4: Identify reasons for attrition in service sector.
Indian Ethos in Management (HR Elective)		CO1: Understand the concept of Indian ethos in management.
(======================================		CO2: Learn to link the traditional management system to modern management system.
		CO3: Develop a balanced lifestyle in order to control stress in the long term.
		CO4: Discuss evolution of learning systems in India.







PROGRAMME NAME: B.COM. (ACCOUNTING AND FINANCE)

BAF - PROGRAMME OUTCOMES

PO1: To develop fundamental knowledge about the fields of finance, accountancy, audit, taxation, law, technology and innovative practices by adopting

learner centric pedagogy.

PO2: Able to recognize and understand ethical issues in accounting profession.

PO3: To motivate students to pursue higher studies such as chartered accountancy, cost accountancy, Bachelor of Accounts & Finance (BAF) (Programme) chartered financial analyst, Business administration and company Secretary ship.

PO4: To nurture students' ability to work as consultants.

PO4 To arouse students' interest in research.

BAF - PROGRAMME SPECIFIC OUTCOMES

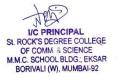
PSO1: Apply appropriate judgment derived from knowledge of accounting theory.

PSO2: Able to Recognize and understand ethical issues in accounting profession.

PSO3: Understand how to apply Cost Accounting methods to evaluate project and business performance.

PSO4: Acquire and upgrade current tax laws.

PSO5: Understanding of real-life working environment in industry through industrial visits.







COURSE OUTCOME FOR B.Com. (Accounting and Finance)

BASED ON BLOOM TAXANOMY

FYBAF – SEMESTER - I

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting - I	UA_FFSI.1	CO1: Understand the Accounting principles, Indian accounting standards, Concepts and Conventions.
		CO2: Examine the preparation of Financial Statements.
		CO3: Develop ability to prepare Bank Reconciliation Statements.
		CO4: Understand the charges of depreciation on various assets.
Cost Accounting - I	UA_FFSI.2	CO1: Understanding Costing Concepts and its usages.
		CO2: Familiarize students with the concepts and practicability of material costing, labour costing etc.
		CO3: Understand concept of Overheads.
Financial Management - I	UA_FFSI.3	CO1: Understand Concept of Financial Management.
		CO2: Explain the types of leverages.
		CO3: Discuss Cost of Capital concepts in valuation etc.
Business Communication - I	UA_FFSI.4	CO1: Understand the theory of communication.
		CO2: Know about the various barriers to communication.
		CO3: Learn formats of business correspondence.
		CO4: Develop Language & Writing Skills.
Foundation Course - I	UA_FFSI.5.1	CO1: Understand overview of Indian Society.
		CO2: Understand the concepts of disparity with regards to gender.
		CO3: Gain knowledge about the Indian Constitution & Fundamental Duties
		CO4: Discuss the political party system of India.







Commerce - I	UA_FFSI.6	CO1: Understand the concept of business environment. CO2: Analyze the environment of a business from the legal & regulatory, macroeconomic, cultural, political, technological and natural perspectives. CO3: Explain the CSR, Carbon Credit and Social Audit, CO4: Provide information about Foreign Trade,
		International Organizations, Global Strategies – MNCs & TNCs.
Business Economics - I	UA_FFSI.7	CO1: Develop the ability to explain the core economic terms, concepts and theories.
		CO2: Critically analyze thinking skills within the discipline of economics about economic matters.
		CO3: Explain the concepts of Micro Economics.
		CO4: Examine the different pricing methods.
		CO5: Demonstrate knowledge and proficiency in the overall foundations of an economy.

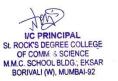






FY BAF - SEMESTER -II After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting - II	UA_FFSII.1	CO1: Understand the advance concepts of accounting.
		CO2: Discuss consignment accounts.
		CO3: Understand and discuss branch accounts.
		CO4: Explain the procedure of settlement of fire insurance claims.
Auditing - I	UA_FFSII.2	CO1: Understand various concepts of auditing.
		CO2: Explain distinguish between statutory audit and non-statutory audit.
		CO3: Study and practice various techniques of auditing while managing their finances.
		CO4: Discuss audit techniques: vouching and verification.
Innovative Financial Services	UA_FFSII.3	CO1: Understand meaning and concept of financial services.
		CO2: Students have an overview of emerging financial services in the light of globalization.
		CO3: Create awareness of the role, functions and functioning of financial services.
Business Communication - II	UA_FFSII.4	CO1: Study how to make effective presentation during business meetings, conference, etc.
		CO2: Drafts trade letters like inquiry letter, complaint letter, RTI letter, grievance letter, sales letters, etc.
		CO3: Focus on group discussion.
		CO4: Prepare reports & develop writing skills.
Foundation Course - II	UA_FFSII.5.1	CO1: Gain knowledge about Liberalization, Privatization and Globalization.
		CO2: Provide information about the Indian society, human rights & the environment.
		CO3: Discuss how to Manage Stress and Conflict in Contemporary society.







		CO4: Discuss the political party system of India.
Business Law - I	UA_FFSII.6	CO1: Understand the legal framework with regards to the Law of Contract 1872 & Sale of Goods Act 1930. CO2: Examine the fundamental legal principles behind contractual agreements. CO3: Explain the Negotiable Instrument Act 1981 & Consumer Protection Act 1986 CO4: Apply basic legal knowledge to business transactions.
Business Mathematics	UA_FFSII.7	CO1: Study the basic mathematics concepts. CO2: Discuss and calculate ratio, proportion & percentage. CO3: Provide primary knowledge regarding mathematical techniques to be used in managerial decision making CO4: Solve simple problems on shares and mutual fund.

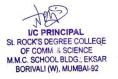






SY BAF - SEMESTER -III After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting - III	UA_FFSIII.1	CO1: Understand concept of Partnership Final Accounts.
		CO2: Understand the accounting treatment related to Amalgamation, Absorption and External Reconstruction of
		Companies and computation of purchase consideration.
		CO3: Learn Concept of piece meal Distribution.
Cost Accounting - II	UA_FFSIII.2	CO1: Understand Classification of costs and I earn how to prepare cost sheet.
		CO2: Learn practical problems base on reconciliation of cost and financial accounts.
		CO3: Explain the process of contract costing.
		CO4: Solve practical problems process costing and joint and by products.
Direct Tax - I	UA_FFSIII.4	CO1: Understand the provisions of determining residential status of individual.
		CO2: Study various heads of income.
		CO3: Learn exemptions and deductions from total income.
		CO4: Demonstrate how taxable income and tax payable are calculated.
IT in Accountancy - I	UA_FFSIII.6	CO1: Create awareness among students with regards to changing and upgrading technologies
		CO2: Learn theories of E-commerce.
		CO3: Provides fundamental computing knowledge and empowers the use of office productivity tools.
Commerce - II	UA_FFSIII.7.1	CO1: Understand the concept and functions of Indian financial system.
		CO2: Gain knowledge of different financial markets in India.
		CO3: Analyze the volume of derivate trade in India.







Business Law - I	UA_FFSIII.8	CO1: Learner understands the legal framework with regards to the Indian Partnership Act 1932. CO2: Explain the Limited Liability Partnership Act 2008. CO3: Discuss Factories Act 1948.
Business Economics - II	UA_FFSIII.9	CO1: Understand concept of macro-economics. CO2: Gain knowledge of fiscal and financial administration.







SY BAF - SEMESTER -IV After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting - IV	UA_FFSIV.1	CO1: Helps learners in preparing Final Accounts in vertical form.
		CO2: Provides knowledge about the procedure and Provision of Redemption of Preference Shares and Debenture.
Direct Tax - II	UA_FFSIV.4	CO1: Helps students to know Various Tax Procedure.
		CO2: Updates students with Current Taxation Policies.
Auditing - III	UA_FFSIV.3	CO1: Learn special aspects of CIS audit environment.
		CO2: Review of checks and controls in a CIS environment.
		CO3: Discuss approach to Audit in CISE.
		CO4: Explain the Computer Aided Audit Techniques (CAAT).
IT in Accountancy - II	UA_FFSIV.6	CO1: Gain knowledge on fundamental sense of business process management in a highly competitive IT
		infrastructure.
		CO2: Learn computerized Accounting and Auditing knowledge.
Introduction to Management Accounting		CO1: Understand features, Scope, Importance, Functions and role of Management Accounting.
		CO2: Discuss an essence of Vertical Forms of Balance Sheet and Profit and Loss Account, Trend Analysis, Comparative Statement, Common Size Statement.
		CO3: Understand Ratio Analysis and compute different Profit and Loss A/c Ratios, Balance Sheet Ratio and Combined ratios.
		CO4: Learn how to Prepare of Cash Flow Statement.
Business Law – III (Company Law)	UA_FFSIV.8	CO1: Understand the legal framework with regards to the incorporation of companies, public offer, private placement, share capital and debentures.
		CO2: Creates awareness about various standards, maintaining order, solving disputes and other rights.





		CO3: Acts as a guide post for minimally accepted behaviour in the society.
Research Methodology in Accountancy and Finance	UA_FFSIV.9	CO1: Understand features and importance of research in business, objectives and types of research. CO2: Discuss data collection method and factors affecting the choice of method of data collection. CO3: Inculcate analytical abilities and research skills amongst learners. CO4: Explain how to write research paper.







TY BAF - SEMESTER -V After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting - V		CO1: Understand provisions in Companies Act with respect to Underwriting of Shares, Debentures and Buyback of Shares.
		CO2: Gain knowledge about the accounting procedures and methods regarding Amalgamation, Internal reconstruction and Liquidation of Companies.
Financial Accounting - VI		CO1: Understand legal provisions in Banking Regulation Act, 1949 relating to accounts.
		CO2: Explain final accounts of Insurance company (excluding life insurance) in prescribed form.
		CO3: Focus on valuation of goodwill and shares.
		CO4: Learn accounting for limited liability partnership final accounts.
Financial Management		CO1: Understand need and importance of strategic financial management.
		CO2: Learn various techniques of capital budgeting.
		CO3: Explain the meaning of capital structure, Factors affecting Capital structure trading on equity, Watered Capital, over capitalization and under capitalization.
Indirect Tax		CO1: Understand the meaning and concept of GST.
		CO2: Discuss registration process and computation of GST.
		CO3: Understand the difference between forward charge and reverse charge mechanism.
		CO4: Acquaint the students with filing of returns in GST
Management - II		CO1: Understand certain managerial skills with regards to marketing management, production management, human resource management, financial management.
		CO2: Enables knowledge about various functional areas of management such as Production, Human Resource and Finance.





Cost Accounting - III	CO1: Understand concept of uniform costing and inter – firm comparison uniform costing.
	CO2: Ensures management of various kinds of different cost accounts like Process, Service etc.

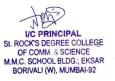






TY BAF - SEMESTER -VI After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting - VII		CO1: Understand working of power supply companies and its accounting procedures.
		CO2: Explain the accounting aspects of cooperative societies.
		CO3: Examine operation of the mutual funds and its valuation.
		CO4: Students gain knowledge of basis of preparation of accounts with the help of Indian Accounting Standards and IFRS and differentiating between them.
Cost Accounting - IV		CO1: Learners are able to find out the differences in actual and expected results (standards), analyzing results and taking corrective steps.
		CO2: Forecast and prepare budgets on the basis of available data, future expectation which will act as guide for current term.
		CO3: Understand importance of break-even point and to decide on margin of safety.
Financial Management - III		CO1: Understand concept of mergers and acquisition and business valuation.
		CO2: Explain the corporate restructuring and its valuation.
		CO3: Learn concept of hire purchase and lease financing and solve practical problem on it.
Indirect Tax		CO1: Students gain knowledge of GST, basis on which GST is charged, rates of GST
		CO2: Understand procedures of GST, fines and penalties on avoidance of tax.
		CO3: Explain the Foreign Laws and Customs levied on foreign trade.
Economics - III		CO1: Learn the agricultural sector, the various technologies used to bring reform.
		CO2 Gain knowledge about the various service sector and foreign trade.
		CO3: Create aware about the monetary policy of RBI and







	the development of commercial banking in India and capital market.
Project Work	CO1: Understand the topic selected fully and to use it for practical purpose. CO2: Learners understand the practicalities in study area selected by the students. CO3: Analyze and interpretation of data received and collected through primary and secondary methods of data collection.







PROGRAMME NAME: B. Com (Financial Markets)

BFM - PROGRAMME OUTCOMES

PO1: Students will gain knowledge of various aspects of financial markets, enabling them to better understand and correlate them.

PO2: To give an adequate exposure to operational environment in the field of Financial Markets & other related fields.

PO3: To develop the professionals' capabilities of students by giving them adequate industry exposure and training required to occupy positions of

responsibility in stock exchanges, commodity exchanges, regulatory bodies, market intermediaries, banks, mutual funds, asset management

companies and other similar entities.

BFM - PROGRAMME SPECIFIC OUTCOMES

PSO1: Students will acquire skills needed to understand trading and evaluation of securities in the markets.

PSO2: Continuous evaluation of the students by way of interactions, projects, presentations, industrial visits, practical training, job orientations etc

will make them market ready.

PSO3: Students also learn many behavior aspects, code of conducts and ethics of the markets through live case studies and interactions with which

help in their holistic development. PSO4 Students would be able to do higher education and advance research in the field of Financial Market.







COURE OUTCOME FOR B.COM (FINANCIAL MARKETS) – BFM - BASED ON BLOOM'S TAXONOMY

FYBFM - SEMESTER -I After completing the course, the learner will be able to:

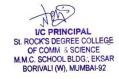
COURSE NAME	COURSE CODE	COURSE OUTCOME
Business Communication - I		CO1: Understand the theory of communication.
		CO2: Know about the various barriers to communication.
		CO3: Learn formats of business correspondence.
		CO4: Develop Language & Writing Skills.
Foundation Course - I		CO1: Understand overview of Indian Society.
		CO2: Understand the concepts of disparity with regards to gender.
		CO3: Gain knowledge about the Indian Constitution & Fundamental Duties
		CO4: Discuss the political party system of India.
Business Environment		CO1: Understand the concept of business environment.
		CO2: Analyze the environment of a business from the legal & regulatory, macroeconomic, cultural, spolitical, technological and natural perspectives.
		CO3: Explain the CSR, Carbon Credit and Social Audit,
		CO4: Provide information about Foreign Trade, International Organizations, Global Strategies – MNCs & TNCs.
Business Economics - I		CO1: Develop the ability to explain the core economic terms, concepts and theories.
		CO2: Critically analyze thinking skills within the discipline of economics about economic matters.
		CO3: Explain the concepts of Micro Economics.
		CO4: Examine the different pricing methods.
		CO5: Demonstrate knowledge and proficiency in the overall foundations of an economy.







Financial Accounting - I	CO1: Understand the Accounting principles, Indian accounting standards, Concepts and Conventions. CO2: Examine the preparation of Financial Statements. CO3: Develop ability to prepare Bank Reconciliation Statements. CO4: Understand the charges of depreciation on various
	assets.
Introduction to Financial System	CO1: Learn concept of financial system in India. CO2: Make aware of functioning of Stock market. CO3: Explain the various financial markets in India.
Business Mathematics	CO1: Understand concept of ratio and proportion. CO2: Learners understand the applicability of profit and loss. CO3: Learn application of Interest and annuity. CO4: Understand basic concept of shares and mutual funds.

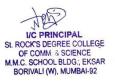






FYBFM - SEMESTER -II After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Financial Accounting - II		CO1: Understand basic concepts of accounting.
		CO2: Know how to prepare accounts for the company.
		CO3: Acquire knowledge about recent trends in accounting.
		CO4: Explain how to read balance sheet.
Principles of Management		CO1: Study basic concepts of management.
		CO2: Understand basic Managerial Functions of Planning, Organizing, Staffing, Directing and Controlling resources to accomplish organizational goals.
		CO3: develop managerial skills and leadership skills
		CO4: Discuss various tools and techniques to remain in competitive.
		CO5: Explain the importance of managerial role in the organization.
Business Statistics		CO1: Understand the basic concepts, functions and methods of statistical tools.
		CO2: Explain the statistical concepts.
		CO3: Learn correlation and regression.
		CO4: Understand concept of linear programming.
Business Communication - II		CO1: Study how to make effective presentation during business meetings, conference, etc.
		CO2: Drafts trade letters like inquiry letter, complaint letter, RTI letter, grievance letter, sales letters, etc.
		CO3: Focus on group discussion.
		CO4: Prepare reports & develop writing skills.
Foundation Course - II		CO1: Gain knowledge about Liberalization, Privatization and Globalization.
		CO2: Provide information about the Indian society, human rights & the environment.







	CO3: Discuss how to Manage Stress and Conflict in Contemporary society. CO4: Discuss the political party system of India.
Environmental Science	CO1: Understand concept of ecological balance. CO2: Spread awareness of the impact of commerce on environment. CO3: Gain knowledge about environmental degradation.
Computer Skills - I	CO1: Gain basic knowledge about computer software and hardware. CO2: Develop understanding about Windows operating system. CO3: Provide practical knowledge of Internet and its uses. CO4: Learn basic concepts of Microsoft word & Microsoft Excel.







SYBFM - SEMESTER -III After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Debt Market - I		CO1: Explain the evolution and regulatory framework in the Indian Debt market.
		CO2: Focus on various instruments and players in Debt Markets.
		CO3: Discuss features and types of bonds.
		CO4: Learn importance and relevance of Bond Rating Agencies.
Equity Markets - I		CO1: Understand meaning and characteristics of Equity market.
		CO2: Discuss difference between Primary market and Secondary market.
		CO3: Explain the ESOP, Sweat equity shares, Red Herring prospectus, private placement etc.
		CO4: Gain knowledge of assessing risk factors in equity market.
Commodity Market		CO1: Make students aware about commodity market.
		CO2: An overview on commodity market in India.
		CO3: Explain the function and role of commodity exchange.
		CO4: Make distinguish between commodity specific exchanges v/s multi commodity exchanges.
		CO5: Provide information about training and development of dealers in commodity market.
Management Accounting		CO1: Understand features, Scope, Importance, Functions and role of Management Accounting.
		CO2: Discuss essence of Vertical Forms of Balance Sheet and Profit and Loss Account, Trend Analysis, Comparative Statement, Common Size Statement.
		CO3: Understand ratio analysis and compute different profit and loss A/c ratios, balance sheet ratio and combined ratios.
		CO4: Learn how to Prepare of Cash Flow Statement.





	CO5: concept, nature of Working Capital and Planning of Working Capital.
Business Law - I	CO1: Understand the legal framework with regards to the Law of Contract 1872 & Sale of Goods Act 1930. CO2: Examine the fundamental legal principles behind contractual agreements. CO3: Explain the concept of special contracts. CO4: Apply basic legal knowledge to business transactions.
	CO5: Understand the legal framework with regards to the negotiable instruments (Ammended) Act 2015.
Foundation Course – III Money Market	CO1: Understand meaning and regulatory framework of money market instruments. CO2: Discuss distinguish between traditional money market instruments and modern money market instruments. CO3: Explain the role of RBI and SEBI in the money markets. CO4: Describe capital market and money market.
	CO4. Describe capital market and money market. CO5: Students learn to analyze risk factors in money market
Computer Skills - II	CO1: Gain knowledge about advance spread sheet. CO2: Learn to create database. CO3: Learn about E-business software. CO4: Make awareness about Emerging concepts.







SYBFM - SEMESTER -IV After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Business Law - II		CO1: Students gain understanding law of the country.
		CO2: Explain the legal rights & responsibilities.
		CO3: Understand contractual obligations.
Debt Market - II		CO1: Understand Debt market instruments
		CO2: Gain knowledge of Exploring Investment patterns in debt market instruments.
		CO3: Learners are able to assess risk factors in debt market.
Equity Market - II		CO1: Understand concept of equity market.
		CO2: Learn Equity market instruments
		CO3: Explain the Investment patterns in equity market instruments.
		CO4: Evaluate Risk factors in equity market.
Commodity Derivatives		CO1: Understand concept of commodity derivatives.
		CO2: Explain the difference between forward, future and options in derivatives.
		CO3: Calculate futures and options sums.
Corporate Finance		CO1: Understand function of Finance in a business enterprise, emergence of corporate finance, need for professional approach in managing corporate finance.
		CO2: Discuss theories of capitalization and break-even analysis.
		CO3: Explain the meaning of capital structure, Factors affecting Capital structure trading on equity, Watered Capital, over capitalization and under capitalization
		CO4: Learn the Sources and Methods of raising Corporate Finance.







Business Economics - III	CO1: Students understand about micro economics.
	CO2: Students learn basic concepts like money, inflation.
	CO3: Explain the concept of monetary policy.
	CO4: Students gain knowledge of international trade.
Foundation Course - IV	CO1: Understand the concept of Foreign Exchange Market.
Foreign Exchange Market	CO2: Learn Investment patterns in Foreign Exchange Market instruments.
	CO3: Leaners are able to assess Risk factors in Foreign Exchange Market.
	CO4: Understand importance of foreign currency fluctuations.
	CO5: Explain the term of fixed income market.







$\label{thm:equiv} TYBFM \text{ - } SEMESTER \text{ - } V$ After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
Marketing in Financial		CO1: Students understand service marketing.
Services		CO2: Explain the concept of Market segmentation.
		CO3: Gain knowledge of Problem areas in marketing.
Technical Analysis		CO1: Understand theories of technical analysis.
		CO2: Explain the various theories of risk management.
		CO3: Students are able to read the technical charts.
Financial Derivatives		CO1: Students understand the concept of derivatives.
		CO2: Students understand futures.
		CO3: Students gain knowledge of Trading in futures & options.
Corporate Accounting		CO1: Provides knowledge about the procedure and Provision of Redemption of Preference Shares and Debentures.
		CO2: Understand the accounting treatment related to Amalgamation, Absorption and External Reconstruction of Companies and computation of purchase consideration.
Business Ethics & Corporate		CO1: Understand concept of business ethics.
Governance		CO2: Discuss corporate governance practices.
		CO3: Provide information about Regulations related to ethics.
		CO4: Learn different real life Case studies.
Equity Research		CO1: Students learn Fundamentals of research methodology.
		CO2: Students understand Fundamental analysis.
		CO3: Students learn to analyze the company.







TY BFM - SEMESTER -VI After completing the course, the learner will be able to:

COURSE NAME	COURSE CODE	COURSE OUTCOME
	CODE	
Risk Management		CO1: Familiarized with the fundamental aspects of risk management and control.
		CO2: An overview of risk governance and assurance with special reference to insurance sector.
		CO3: Explain the basic concepts, functions, process and techniques of risk management.
Project Work		CO1: Learn the practical aspects related to research methodology
		CO2: Learners understand the practicalities in study area selected by the students.
		CO3: Analyze and interpretation of data received and collected through primary and secondary methods of data collection.
Venture Capital & Private Equity		CO1: Understand concept of private equity and venture capitalist invest in companies.
		CO2: Explain the concept of recruit former Investment Bankers, and they make money from investments rather than advisory fees.
Mutual Fund Management		CO1: Understand mutual fund products.
		CO2: Understand Investment patterns and benefits in mutual fund.
		CO3: Learn Accounting and tax implications in mutual fund.
		CO4: Get knowledge how to invest in mutual funds.
Organizational Behaviour		CO1: Understand concept of organizational environment.
		CO2: Understand barriers to organizational culture.
		CO3: Explain the importance of individual factors such as Personality, Perception and Attitude.
		CO4: Learn concept of conflict Management.







CO1: Explain the concept of strategic corporate finance.
CO2: Provide information about how to raise funds.
CO3: Learn concept of company valuation.
CO4: Gain knowledge of credit risk.







PROGRAMME NAME: B.Sc.I.T.

B.Sc.I.T. - PROGRAMME OUTCOMES

A B.Sc.I.T. learner will be able to:

PO1: Use logical and analytical thinking to solve conceptual and real-world problems.

PO2: Demonstrate the programming skills to improvise/re-engineer applications.

PO3: Develop industry-focused skills to lead a successful career.

PO4: Effectively communicate with peers/employers and express their thinking ability using different modes of communication.

PO5: Apply the knowledge obtained and emerge as a Developer, Designer, Tester, Security Analyst, Technical Analyst, Networking related modules.

PO6: March a step ahead and become an entrepreneur B.Sc.I.T.

B.Sc.I.T. - PROGRAMME SPECIFIC OUTCOME

PSO1: Information Technology learner will be able to understand and apply the subjects learned at basic level, intermediate level and advanced level as they progress from first year to third year.

PSO2: The learner shall be recruited by companies enabled with IT and IT enabled services.







COURSE OUTCOME FOR BACHELOR OF SCIENCE (B.Sc. IT) BASED ON BLOOM'S TAXONOMY

FY B.Sc. IT - SEMESTER - I

COURSE NAME	COURSE CODE	COURSE OUTCOME
	CODE	
Programming principles with 'C' (Theory and Practical)	T-USIT101	CO1: Aware of the various basic programming languages.
C (Theory and Fractical)	P- USIT1P1	CO2: Implement programming logic in basic problems.
		CO3: Interpret and logically visualize the problem domain through flowchart.
		CO4: Understand the working of looping, structures and pointers.
		CO5: Apply basic programming skills strongly to enhance and hone programming skills.
Digital Logic and	T-USIT102	CO1: Able to know the various concepts of digital logic.
Applications (Theory and Practical)	P- USIT1P2	CO2: Use various integrated components for better understanding of the subject.
		CO3: Study Karnaugh maps, Boolean expression.
		CO4: Understand the working of flip-flops, counters, shift-registers and its applications
Fundamental of Database	T-USIT103	CO1: Understand basics of database system and its purpose.
Management System (Theory and Practical)	P- USIT1P3	CO2: Design conceptual model of a database using ER model and unified model language for real life applications.
		CO3: Use relational algebra to construct queries and will be able to apply complex queries.
		CO4: Build indexing mechanism for efficient retrieval of data from database systems.
Computational Logic and	T-USIT104	CO1: Students able to understand set theory and its relations.
Discrete Structure (Theory and Practical)	P- USIT1P4	CO2: Students apply basics of mathematical induction, graphs and trees that are applied in various domains of Information technology and are widely applied in Data Structures and areas of Artificial Intelligence.







Technical Communication	T-USIT105	CO1: Understand the theory of communication.
Skills	P- USIT1P5	CO2: Know about the various barriers to communication.
(Theory and Practical)		CO3: Learn formats of business correspondence.
		CO4: Develop Language & Writing Skills.

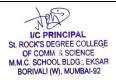






FY B.Sc. IT - SEMESTER - II

COURSE NAME	COURSE CODE	COURSE OUTCOME
Object Oriented Programming with C++	T-USIT201 P- USIT2P1	CO1: Differentiate between procedural and object-oriented programming languages. CO2: Learn about classes, objects, constructors, inheritance, polymorphism and files.
		CO3: It enables the learner to use the object-oriented programming skills for all advanced programming languages.
Fundamentals of Microprocessor and	T-USIT202	CO1: Enables learner to know about the working of the basic 8085 microprocessor.
Microcontroller	P- USIT2P2	CO2: Learn and apply various instructions and operations on microprocessor.
Web Application Developments	T-USIT203 P- USIT2P3	CO1: make learners aware and study basic html tags under HTML5.
	1 - 0311213	CO2: learn and implement PHP and Java script programming.
		CO3: Enhance learners web technologies skill set for creating static and dynamic websites.
Numerical Methods	T-USIT204 P- USIT2P4	CO1: Introduction of various mathematical models and numerical methods to learners.
	1-0311214	CO2: Apply various methods like interpolation, iterative methods for analysis.
		CO3: Learn various regression methods, linear programming and distribution methods which are applied in subjects like Business Intelligence in the third year.
Green IT	T-USIT205 P- USIT2P5	CO1: Learners are made aware of current issues like carbon footprint, power consumption, disposal of e-waste.
(Practical PL/SQL)	P- USI12P3	CO2: Various methods for reducing power consumption, effective usage is discussed and taught.
		CO3: Methods to go paperless and know various initiatives and standards for green IT.
		CO4: Mini project should be submitted by the learner incorporating the theoretical concepts related to green IT







SY B.Sc. IT - SEMESTER - III

COURSE NAME	COURSE CODE	COURSE OUTCOME
Python Programming	T-USIT301 P- USIT3P1	CO1: Aware of the variables, expressions, looping and conditions used in Python programming. CO2: Implement functions, strings, lists, tuples and directories.
		CO3: Learn to create GUI forms and add widgets. CO4: Use MySQL to store data. CO5: Apply the programming skillset learnt here into various domains by having advance programming skillset of Python and usage of libraries.
Data Structure	T-USIT302 P- USIT3P2	CO1: learn about various data structure classification, data types and their complexities. CO2: know and implement array, linked list, stack and queue. CO3: implement trees, various hashing techniques and graph for various applications. CO4: understand various sorting and searching techniques used in data structures
Computer Network	T-USIT303 P- USIT3P3	CO1: Understand various data communication standards, topologies and terminologies. CO2: Discuss how signals are used to transfer data and communication aspects between nodes. CO3: Learn and practically demonstrate the TCP/IP protocol suite.
Data Base Management System	T-USIT304 P- USIT3P4	CO1: Understand basics of database system and its purpose. CO2: Design conceptual model of a database using ER modelling for real life applications. CO3: Apply relational algebra to construct queries and will be able to apply complex queries. CO4: Develop indexing mechanism for efficient retrieval of data from database systems.





Applied Mathematics	T-USIT305	CO1: Understand and use matrices and complex
	P- USIT3P5	numbers.
	1-0311313	CO2: Apply Laplace and Inverse Laplace transforms to various applications.
		CO3: Apply integral, double integral to various applications. C
		O4: Create awareness of various error functions.







SY B.Sc. IT - SEMESTER - IV

COURSE NAME	COURSE CODE	COURSE OUTCOME
Core Java	T-USIT401 P- USIT4P1	CO1: Understand meaning, history and architecture of Java. CO2: Discuss about various data types, control flow,
		classes, inheritance, exceptions and event handling. CO3: Apply object-oriented concepts for problem solving
		real-life applications CO4: use IDE to test java programs.
Introduction to Embedded System	T-USIT402 P- USIT4P2	CO1: Understand differentiate between general purpose and embedded systems.
		CO2: Explain the characteristics and quality attributes of embedded systems.
		CO3: Study 8051 programming concepts to implement in hardware.
		CO4: Examine design and development of embedded systems.
Computer Oriented Staticals Techniques	T-USIT403 P- USIT4P3	CO1: Apply various statistical techniques like mean, median, mode, skewness, kurtosis for data analysis.
		CO2: Understand R programming language for various statistical findings.
		CO3: Learn and apply statistical theory, least square methods and correlation theory.
Software Engineering	T-USIT404 P- USIT4P4	CO1: Understand basic knowledge and understanding of systems.
		CO2: Students able to apply software engineering principles and be aware of software models.
		CO3: Explain the various approached to verification and validation of software including testing, measurements and estimation of software products.







Computer Graphics and Animation	T-USIT405 P- USIT4P5	CO1: Describe and understand the various basic concepts in graphics like viewing, projection, transformation, scan conversion.
		CO2: Develop simple animation projects by implementing various color models, concepts of planar surfaces and animation. CO3: Learn image processing basics and its methods like filtering and smoothing as its applications.







TY B.Sc. IT - SEMESTER - V

COURSE NAME	COURSE CODE	COURSE OUTCOME
Software Project Management	T-USIT501	CO1: Understand the various types of projects.
(Project Discussion)	P- USIT5P1	CO2: Explain the project evaluation, planning and build an overview of the different tools, techniques and technologies used in project management
Internet of Things	T-USIT502	CO1: Understand the design and architecture of IoT.
	P- USIT5P2	CO2: Provide information about the various IoT enabled and connected devices.
		CO3: Be known with the ethical factors with respect to IoT devices.
Advanced Web Programming	T-USIT503	CO1: Understand the .NET framework.
	P- USIT5P3	CO2: Discuss form fundamentals and controls to design web pages.
		CO3: Develop web pages using various styling mechanism, avoiding common errors.
		CO4: Apply data binding techniques and apply AJAX controls in web pages.
		CO5: Build a website as a whole using the skillset.
Artificial Intelligence	T-USIT504	CO1: Understanding the foundation of AI.
	P- USIT5P4	CO2: Helps in solving problems by searching methods.
		CO3: Get knowledge about first order logic.
Enterprise Java	T-USIT506	CO1: Apply servlets, sessions, cookies, beans and Java Server
	P- USIT5P6	Pages to design server-side applications.
		CO2: Students able to write JPA applications and build hibernate applications for real problems







TY B.Sc. IT - SEMESTER - VI

COURSE NAME	COURSE CODE	COURSE OUTCOME
Software Quality Assurance	T-USIT601	CO1: Use concepts of quality at building software.
(Project Implementation)	P- USIT6P1	CO2: Apply benchmarking metrics to measure quality in software products.
		CO3: Apply verification and validation methods to ensure continuous quality improvement
Security in Computing	T-USIT602 P- USIT6P2	CO1: Learn network security at various levels of implementation.
	P- USITOP2	CO2: Apply design principles for security in storage, database etc.
		CO3: Develop knowledge of secure networks.
		CO4: Be aware of wireless security, physical security and Cloud security
Business Intelligence	T-USIT603 P- USIT6P3	CO1: Provide information about various business intelligence mathematical models.
		CO2: Develop an interest towards data and its purpose.
		CO3: Show desire to learn and implement classification and clustering algorithms.
		CO4: Apply knowledge management approaches and develop an intelligent system to facilitate better decision-making business intelligence systems.
Principles of Geographic's	T-USIT604	CO1: Create awareness about various fundamentals of
Information System I	P- USIT6P4	Geographic information systems.
		CO2: Learn spatial data and query handling techniques.
		CO3: Apply visualization tools and techniques for better spatial analysis.
Cyber Law	T-USIT607 P- USIT6P7	CO1: To understand the power of Cybercrime under the IT Act, 2000.
	1 - 001101/	CO2: Give knowledge about battling copyrights protection and cyber law.



